

## IESO Engagement

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**From:** Ray Warner  
**Sent:** February 17, 2017 8:48 AM  
**To:** IESO Engagement  
**Subject:** RE: Industrial Accelerator Program Changes - Upcoming Deadlines

It would appear that the payment transition to the market invoice decision has already been made after reading the documentation. Unfortunately for a large company like General Motors, this “credit” on the utility invoice will possibly be lost in the cost of the commodity. For us, the project funding that is used to administer energy conservation initiatives and projects is separate from how our utility bills get paid. Although I can’t speak for the department that administers the project funds, I am assuming this will add some additional work internally for us to transfer the funds from the utility accounts to reimburse the project. We will also need to ensure that the cost of electricity is adjusted in our reports and tracking mechanisms so that it is not artificially inflated. I am disappointed that it cannot be kept separate but I understand the benefit to the IESO.

Ray Warner  
Site Utilities Manager

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**From:** IA  
**Sent:** Thursday, February 16, 2017 5:07 PM  
**To:** Dale Fitzgerald  
**Cc:** Declan Doyle  
**Subject:** [EXTERNAL] Industrial Accelerator Program Changes - Upcoming Deadlines

Good afternoon IAP enthusiasts,

The IESO IAP Team would like to send a dedicated email to those involved in the IAP to remind you of upcoming deadlines that you should be aware of. If you were not aware of these updates prior to receiving this email, please subscribe to the IAP mailing list here: <http://www.powerauthority.on.ca/subscribe-updates> . Sign up today to avoid missing any further important updates about the program.

There are two important updates coming up for the IAP:

1. IAP Payment Transition to Market Invoice – The IAP Team held a webinar on February 2, 2017 to notify stakeholders about the change and to gather feedback prior to implementation. If you missed the webinar, there is a copy of the presentation attached to this email and you can view the full stakeholder engagement page, including a Schedule of Activities here: <http://www.ieso.ca/Pages/Participate/Stakeholder-Engagement/Industrial-Accelerator-Program-Design-Enhancements.aspx>  
**The IAP Team is requesting feedback by February 23, 2017. Please send any feedback on this to [engagement@ieso.ca](mailto:engagement@ieso.ca) .** Once this change is approved, the IESO will no longer make incentive payments via cheque or EFT. Instead, the incentive funds will appear as a credit on your IESO bill.
2. IAP Retrofit Changes – The following IAP Retrofit Initiative **changes will take effect on Friday, February 24<sup>th</sup>, 2017.**
  - a. Changes to Prescriptive Lighting and Exterior Lighting worksheets - Incentives are being reduced and some incented measures are coming off the worksheet altogether. This is being done to align the incentives with the reality of the current market.

- b. M&V Requirements are loosening slightly - Basic M&V will be required for Custom Projects from \$10K-\$40K, and Enhanced M&V required for projects >\$40K. The requirements will be similar but will have a higher incentive threshold before those more rigorous M&V requirements are needed.
- c. Engineered Worksheets – Engineered worksheets are to be used only as a supporting document to a custom project and will be subject to the Measurement and Verification (M&V) indicated in the M&V Procedures document.

If there are any comments or questions on item 2, please send them to [ia@ieso.ca](mailto:ia@ieso.ca) . For any feedback on item 1, please send to [engagement@ieso.ca](mailto:engagement@ieso.ca) .

Thank you for your interest in the IAP and have a great day!

Industrial Accelerator Program Team