



Temagami Systems Inc.
157 Glendora Avenue
Toronto, Ontario
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February 12th, 2018

Re: Mid-term Review Comment

Temagami Systems Inc. ("Temagami") welcomes the opportunity to provide comment on the Draft Conservation Framework: Mid-term Review Report issued by January 3rd, 2018 by the Independent Electricity System Operator ("IESO") and their consultant Navigant.

Summary

Temagami is a MaRS supported CleanTech Growth company increasing economic development in Ontario by improving conservation program delivery performance, utility productivity and customer satisfaction. Temagami provides a common platform deployed to over 35 LDCs, and climbing, who are able to collectively implement energy incentive application processing while simplifying reporting and providing real-time holistic business intelligence to the IESO.

The Temagami platform can collaboratively integrate with programs from natural gas, water and climate change programs to provide a one-stop customer experience. Using Temagami's adaptive and secure architecture, it can allocate and attribute each customer's project work into several information systems, potentially linking outputs to the IESO, Gas, LDC, and Green Ontario Fund.

Temagami demonstrates that the industry is capable of filling in market gaps and fostering collaboration with many local distribution companies and channel partners; addressing many of the technological, administrative and operational gaps identified by Navigant in the Mid-term review.

CFF Findings - Customer-Centric Programs, Processes and Tools

'Program tools (i.e. iCON) are a point of frustration for all stakeholders.'

Temagami has invested in the development and has deployed an incentive management solution for Ontario that currently meets all retrofit program delivery criteria; respecting program, track and measure rules outlined in the Conservation First Framework, and includes LDC Settlement Reporting.

Temagami has also completed full data and document migration from SaveOnEnergy and iCon CRM to the new platform, allowing participating LDCs and their customers full access to all completed and in-flight applications as well as the ability to submit and manage new retrofit incentive applications.

The Temagami platform allows for modification of program rules and process updates based on IESO and utility criteria. Temagami's measure library allows for the configuration of rules, financials and guidelines for existing and new measures (of any commodity type).

With the Temagami platform, the IESO and LDCs may now access real-time business intelligence which is essential for planning and program delivery. As a direct result of Temagami adoption, LDCs and the IESO, with appropriate permission, can have real-time access to targets, program delivery performance, pipeline, forecasts and financials.

Using Microsoft's enterprise-class and Canadian sovereign infrastructure, Temagami maintains the highest degree of security, privacy, reliability, availability and redundancy for all system users. LDCs require a high degree of security and privacy and Temagami has passed their strictest tests and verification.

Final Thoughts

Temagami has solved some gaps and challenges identified in the Mid-term review for half of the utilities in Ontario. The industry is ready to adapt and deliver high quality distributed solutions that can be reliably integrated by central systems for the most robust solution for Ontario's energy customers. The simplest, most cost-effective and market-proven energy incentive management solution is available for immediate province-wide implementation. We welcome your feedback and look forward to collaborating with the IESO, LDCs and other incentive providers.

Regards,

A handwritten signature in black ink, appearing to read 'Jason Stoll', with a stylized flourish at the end.

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