

red text indicates an added word/metric

| DRAFT SCORECARD Inputs: Conservation First Framework | | | |
|--|---|--------------------------------------|--|
| Mid-term Review - Deliverable 1 | | | |
| Reporting Structure: | | | |
| Report by sector and region (and LDC) where available | | | |
| Report by initiative where available | | | |
| Measure of Quality | | | |
| Framework Element | Key Metrics | Comparables from 2011-2014 Framework | Comparables from Other Jurisdictions Available (Y/N) |
| 1. Budgets, Targets and Cost Effectiveness | Total Savings (to-date) | Y | N |
| | Total Savings with persistence | Y | Y |
| | LDCs % of target achieved | Y | N |
| | Savings vs. Achievable Potential Study AND vs. LDC Target per CDM plan (by sector and region) | Y | N |
| | % of targets allocated to Pay for Performance (P4P) approach | N/A | Y |
| | Program cost-effectiveness on a program by program basis and LDC by LDC basis | Y (except LDC-level) | Y |
| | Actual savings vs. forecast by quarter | Y | N |
| | Target gap tracking | N/A | N |
| | Demand Savings (peak and off-peak) | Y | Y |
| | LDC progress to mid-term performance incentives (# on target) | N/A | N |
| | Total Budget Spent (CFF and Legacy Framework to-date) and percent of total | Y | N |
| | Total Budget Allocated (to-date) | Y | N |
| | Central Services budget spent and % of total | N/A | N |
| | Province-wide program budget tracking (by program) | Y | N |
| Province-wide programs - savings and participation | Y | N | |
| Local/Regional programs - savings and participation | N/A | N | |
| 2. Customer and Market Engagement and Satisfaction | Customer Satisfaction Scores (residential and business program participants) | Y | Y |
| | Brand awareness metric | Y | Y |
| | Brand reputation metrics | Y | Y |
| | Market share (+customers not served/not participating by program and sector) | Y | Y |
| | Program penetration rates by eligible customers/achievable potential by service area | Y | Y |
| 3. Governance and Operations | Key metrics from LDC survey on satisfaction with CFF processes | Y (but processes differ) | N |
| | % administrative vs. incentives in program costs | Y | Y |
| | CDM plan review metrics (# of plans reviewed, mean time for review, mean time for LDC response to IESO questions, # of CDM plan revisions) | N/A | N |
| | Program and pilot approval metrics (mean time for IESO review, mean time for LDC response to IESO questions) | N/A | N |
| | Program and pilot approval metrics (# of new province-wide, # of changes to province-wide, # of regional/local, # of pilots approved -- by sector, # not approved) | N/A | N |
| | Innovation Fund Pilots - # in market + # complete in CFF + # transitioned to full programs + satisfaction with programs and pilots (2016 evaluations) | Y | N |
| | Local/Regional programs - # in market & proportion of budget assigned to local/regional programs + # addressing a specific regional need + # unique + # demonstrating value to customer | N/A | N |
| | Cost reimbursement processing metrics (by LDCs to customers and IESO to LDCs/other partners) | Y | N |
| 5. Collaboration | # of joint LDC CDM plans + # of joint LDC CDM plans comprising territories with similar regional and/or demographic characteristics | N/A | N |
| | # of LDCs collaborating on programs and pilots + # of collaboration projects demonstrating advantages of scale | Y | N |
| | Percentage of target being pursued through collaborative efforts with demonstrated advantages of scale | N/A | N |
| | # of Collaboration Fund Applications AND Budget Tracking | N/A | N |
| | # of LDCs collaborating with gas utilities | Y | N |
| # of ongoing collaboration activities | N/A | N | |
| 6. Planning Integration | Placeholder for key metrics from local APS studies | TBD | TBD |
| | % of total need met through CDM, by regional plan | Y | N |
| | # of programs targeting transformer stations in congested areas | N | N |
| | Average effective useful life of measure by program and LDC | Y | N |
| % of target achieved by measures that deliver system value at peak times | Y | Y | |
| 7. Climate Change Objectives | GHG Potential for CFF | N | N |
| | GHG reductions/kWh saved vs. GHG reductions/peak kWh by LDC | N | N |
| | GHG,Gigajoule, kWh/\$ spent | N | N |
| | % of LDC CDM Plan allocated to natural gas behind the meter generation (BMG) | Y (prov. total) | N |

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DRAFT SCORECARD Inputs: Industrial Accelerator Program

Mid-term Review - Deliverable 1

Reporting Structure:

Report by sector and region (and LDC) where available

Report by initiative where available

Measure of Quality

| Framework Element | Key Metrics | Comparables from 2011-2014 Framework | Comparables from Other Jurisdictions Available (Y/N) |
|--|---|--------------------------------------|--|
| 1. Budgets, Targets and Cost Effectiveness | Total Savings (to-date) | Y | N |
| | Total Savings with persistence | Y | N |
| | Program Cost-effectiveness on a program by program basis | Y (IAP process and systems only) | N |
| | Actual savings vs. forecast by quarter | Y | N |
| | Demand Savings (peak and off-peak) | Y | N |
| | Total Budget Spent (to-date) and percent of total | Y | N |
| | Total Budget Allocated (to-date) | Y | N |
| 2. Customer and Market Engagement and Satisfaction | Customer Satisfaction Scores | Y | Y |
| | Brand awareness metric | N | Y |
| | Brand reputation metrics | N | Y |
| | Market share (# of eligible customers that have participated; # of projects) | Y | Y |
| | % of eligible customers with 1+ energy managers | N | TBD |
| 3. Governance and Operations | % administrative vs. incentives in program costs | Y | Y |
| | IESO review times for projects | Y | Y |
| | Cost reimbursement processing metrics (time for IESO payments to customers) | Y | N |
| 5. Collaboration (IESO/Gas Utilities) | # of collaborative initiatives between IESO and gas utilities | Y | Y |
| 6. Planning Integration | Average effective useful life of measure by initiative | Y | Y |
| | % of target achieved by projects that deliver system value at peak times | Y | Y |
| 7. Climate Change Objectives | GHG Potential for IAP [how to measure?] | N | N |
| | GHG reductions/kWh saved vs. GHG reductions/peak kWh by LDC | N | N |
| | GHG,Gigajoule, kWh/\$ spent | N | N |
| | % of savings from natural gas behind the meter generation (BMG) | Y | Y |